Role Specification

Chief Technology Officer

Viewpoint, Inc.

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# Company Background

Viewpoint, Inc. is a global provider of innovative construction-specific software solutions and services for the AEC and asset owner markets. Viewpoint’s comprehensive solution suite addresses the needs of the office, extended project team and field for improved visibility, accuracy and control. Viewpoint solutions cover the full project lifecycle, from preconstruction to construction and facilities maintenance. Viewpoint’s products are web and mobile ready and are offered in cloud or on-premises deployment options. Viewpoint has over 8,000 customers and 500,000 users located in 28 countries who rely on the company’s technology to run their businesses every day.

Viewpoint solutions include project management, accounting solutions, enterprise resource planning, project and BIM collaboration, mobile field-to-office and enterprise content management – addressing a $3b+ worldwide market opportunity. The company’s flagship product is Vista by Viewpoint, a suite of software solutions that helps contractors manage various areas of operations, such as accounting/human resources, project management, project collaboration, mobile, estimating content management, and service management. In July 2017, the company announced the acquisition of Dexter + Chaney, a leading provider of cloud-based construction ERP software.

Headquartered in Portland, Oregon, and with offices in the US, UK and Australia, Viewpoint has approximately 750 employees. The Company has been majority-owned by Bain Capital, a leading global private equity firm, since 2014.

### Links

* Website:
  + <https://viewpoint.com/>
* Recent Press Releases:
  + [Viewpoint Acquisition of Dexter + Chaney Heralds Major Advance in Digital Future for Construction](https://viewpoint.com/about/viewpoint-news/details/id/462/viewpoint-acquisition-of-dexter-chaney-heralds-major-advance-in-digital-future-for-construction) (July 2017)
  + [Viewpoint Construction Software® launches industry-transforming construction software platform, Viewpoint Enterprise Cloud](https://viewpoint.com/about/viewpoint-news/details/id/442/viewpoint-construction-software-launches-industry-transforming-construction-software-platform-viewpoint-enterprise-cloud) (May 2017)

# The Role

Reporting directly to the Chief Executive Officer, the Chief Technology Officer will shape and lead the delivery and execution of Viewpoint’s technology vision. This new executive will be the most senior technology leader at Viewpoint, with responsibility for leading the product development organization, spanning R&D, engineering, QA, product operations and the PMO organization.

Since its acquisition by Bain Capital, Viewpoint has been improving and expanding its product portfolio via acquisitions and organic development. The company has a clear roadmap and ambitious vision to expand and consolidate its share of the construction software market, and seeks a CTO who can drive the successful and accelerated execution of this roadmap. The new CTO will be responsible for continuing the transformation of the company’s solutions into an integrated, streamlined, cloud-based solution suite, and for optimizing the pace and quality of the technical delivery of this suite. The successful candidate will have additional responsibility for continuing to scale the product development organization, and for improving internal efficiencies. The role will be based at Viewpoint’s headquarters in Portland, Oregon.

### Key Priorities

### The successful candidate’s responsibilities include, but are not be limited to:

* **Accelerating Operations/Execution:** Effectively optimize internal technology development methodologies, tools, standards, infrastructure, and operations while continuously driving external product innovation and delivery. Implement development processes and standards that increase speed and quality of execution
* **Rationalization:** Standardization of product development and technology platforms across the business
* **Team building:** consolidation and mentoring as the company scales, integrates recent acquisitions, and foster a hard-working and results-oriented culture.
* **Continued Growth:** Support M&A initiatives including both technical and product-level evaluation, diligence and integration support and execution.

# Candidate Profile

### Professional Background

The ideal candidate for this position will be a seasoned CTO and engineering leader. S/he will have a demonstrated track record of technology development and execution for an enterprise software company with annual revenues in the hundreds of millions of dollars. S/he will have clearly demonstrated expertise in implementing a leading-edge software-as-a-service delivery modelwithreliable and scalable operations. It is expected that the candidate will have relevant sector experience with enterprise software, SaaS and cloud-based platforms, ideally for both enterprise and mid-market applications. Specific knowledge of the construction industry will be an advantage, but is not required.

### Key Attributes

* **Technical and Functional Excellence:** The ideal candidate will be a mature technologist with expertise in software-as-a-service operations and platform development. S/he must have technical breadth in addition to depth, with experience across heterogeneous environments, knowledge up and down the technology stack, and demonstrable expertise developing, deploying and integrating software solutions at a meaningful scale.
* **Results Orientation.** The winning candidate will have proven the ability to build and ship quality products in a fast-paced environment under the normal organizational constraints of a PE-backed company in the midst of transformation. S/he will have demonstrated the attention required to develop quality, scalable, and supportable products. As a leader, this person is driven to meet or exceed expectations, and displays the required determination and tenacity to move major initiatives forward.
* **Collaboration and Influence:** The ideal candidate will have clearly demonstrated an ability to influence and work closely with a variety of constituencies, both internal and external, as well as the ability to develop strong organizational relationships based on mutual trust. He or she must be a team player, supporting and promoting team accomplishments versus personal achievement, with a proven ability to bring projects to fruition through influence and collaboration across a complex, matrixed organization.
* **Team Building Skills.** The candidate will have demonstrated the ability to motivate a distributed technology team to meet or exceed expectations. S/he must also fortify the capabilities of the team as necessary via internal development and via the external recruitment of top talent. S/he will have a track record of thoughtfully setting stretch goals, then creating and sustaining team motivation and focus around those goals. S/he inspires commitment using logic and passion, and holds the team accountable for meeting collective goals.

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| **Critical Experience** | Must have | Nice to have |
| Previous experience as a head of technology (CTO) and/or head of engineering for a software application company |  |  |
| Experience leading platform rationalization and integration across new/legacy solutions |  |  |
| Experience developing and deploying successful cloud / SaaS software products |  |  |
| Experience implementing and sustaining an agile software development and delivery environment |  |  |
| Private Equity experience |  |  |
| Domain expertise in Construction Software |  |  |